



# FINANCIAL MANAGEMENT CONFERENCE



## 2023 Financial Management Conference and Expo

# EXHIBITOR PROSPECTUS

JULY 16–18, 2023

Hilton Riverside  
New Orleans

Join the National Association for Home Care & Hospice (NAHC) in partnership with the Home Care & Hospice Financial Managers Association (HHFMA), July 16–18 for the 2023 Financial Management Conference in New Orleans. More than 500 home care and hospice finance professionals and over 75 exhibiting companies are expected to attend this year's event.

- Do you market your company's products and services to the home care and hospice community?
- Are you trying to reach the leading home care and hospice agency owners, administrators, chief financial officers, or supervisors?
- Do you want to be considered a trusted partner by those who are responsible for making purchasing decisions for their agencies?

If your answer is "yes" to these questions, don't miss your opportunity to reach home care and hospice agency financial decision makers from across the country. NAHC is the nation's voice in the home care and hospice community.

Exhibit at FMC 2023 to build long-lasting relationships with CEOs, CFOs, administrators, supervisors, financial managers, special project coordinators, and consultants.

This event continues to grow in attendance each year and the Expo sells out quickly. Partner with NAHC today to help you reach the right audience!



FOR MORE INFORMATION:

**Christopher Adams**  
[CTA@nahc.org](mailto:CTA@nahc.org)





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## The Home Care & Hospice Industry's Most Comprehensive Expo

NAHC has a longstanding reputation of providing relevant, high-quality content along with an expo that features representation from both established and new players in the industry. NAHC offers the largest and most comprehensive exhibition that provides buyers with a first-hand look at the products and services they need. Our expo puts you in front of the right people at the right time who are prepared to make purchasing decisions for their organizations. **Nearly 67% of attendees reported they were the final decision maker (32%) or had significant influence on impacting decisions (35%).**

Learn more about the demographics of our conference attendees.

### How many years experience do FMC attendees have in finance?



### What size companies do FMC attendees represent?



**40%** OF ATTENDEES ARE CFOs, Controllers or other key finance positions of their agencies

**27%** OF ATTENDEES ARE CEOs, COOs, Presidents or Executive Directors of their agencies

Our attendees are interested in meeting with companies that offer the following:

- Data Analytics Benchmarking Software
- Education and Training
- Data Performance Measurement
- Telehealth/Technology
- Business Services
- Accounting
- Computer Software/Hardware Consulting
- Recruitment and Staffing
- Electronic Medical Records
- Communications Technology
- Marketing
- Medical Devices and Supplies
- Insurance
- Accreditation
- Publishing



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## Fact Sheet

### Conference Dates:

July 16–18, 2023

### Expo Dates:

Sunday, July 16–Monday, July 17

### Location:

Hilton Riverside - New Orleans  
Two Poydras St.  
New Orleans, LA 70130

### Hotel Rate:

\$179/night for single/double occupancy plus tax

### Exhibit Investment:

NAHC Business Partner Rate  
\$1,750 for each 10' x 8' space

Non-Member Rate

\$2,250 for each 10' x 8' space

### EXHIBIT INCLUDES:

One 6' draped table, two chairs, waste basket, 7" x 44" sign with company name, company listing in attendee registration packet, plus two conference badges. NAHC Business Partners also receive Attendees Lists with e-mail addresses.

### Exhibitor Schedule:

#### SUNDAY, JULY 16

11:00 A.M. - 3:00 P.M.	Expo Set-up
4:00 P.M. - 6:30 P.M.	Opening Reception in the Expo*

#### MONDAY, JULY 17

8:00 A.M. - 2:30 P.M.	Expo Open
8:00 A.M. - 9:15 A.M.	Breakfast with Exhibitors*
10:25 A.M. - 11:00 A.M.	Break in the Expo*
12:40 P.M. - 2:00 P.M.	Lunch in the Expo*
2:01 P.M. - 5:00 P.M.	Expo Teardown**

\* Schedule is subject to change

\*\* Official closing time for Expo is Monday, July 17 at 2:00 p.m. No packing of equipment or materials may begin until that time.

### Show Contractor:

Alliance-Exposition will provide the exhibitor services for this meeting.

Please contact them at 1-888-528-2011 or [service@allianceexposition.com](mailto:service@allianceexposition.com) if you have any questions.



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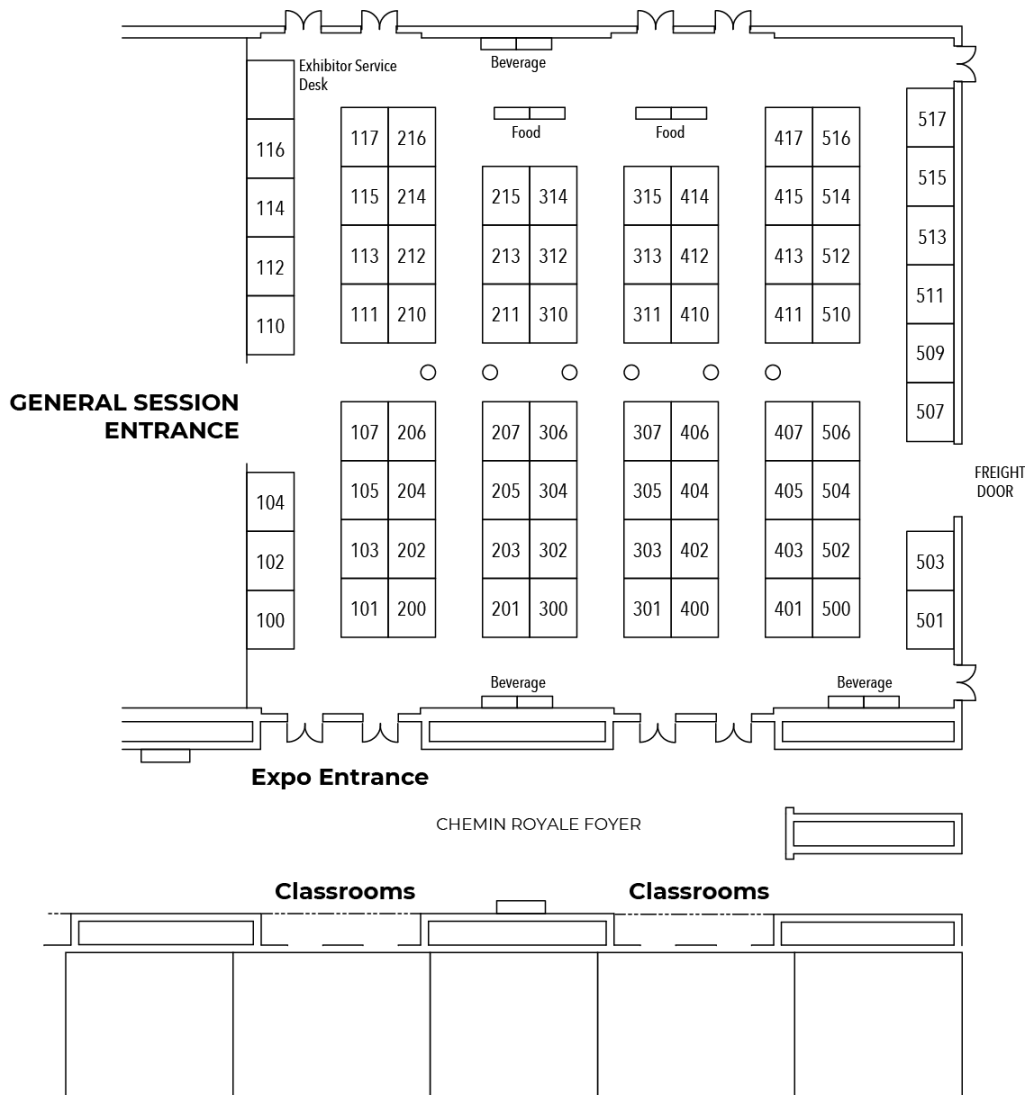




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## 2023 Expo Floor Plan



View the Live Floorplan here - [2023 NAHC Financial Management Conference - Event Map \(a2zinc.net\)](https://a2zinc.net)



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## Exhibitor Testimonials

“Each year McBee looks forward to connecting with the top financial industry leaders at the NAHC Financial Management and EXPO Conference. This event offers a valuable opportunity to network and build relationships in the community, all while growing our brand. We are proud of our long-standing partnership with NAHC and will continue to work together for many more years to come.”

- Mike Dordick, President, McBee

“The NAHC Financial Management Conference is a great opportunity for Corridor to gain insights into the most recent regulatory changes from key industry experts. We appreciate the expertise that NAHC FM brings to the table and we continue to invest and exhibit as it presents a very good ROI year over year.”

- Steve Molinari, MBA, Chief Revenue Officer and Vice President of Sales, The Corridor Group

“The NAHC Financial Management Conference enables us to connect with leading agencies throughout the country to share innovation in technology that can help improve an agency’s revenue, decrease their costs, streamline operations and ensure compliance so they can focus on patient care and improve patient outcomes.”

- John Olajide, President and CEO, Axxess

“The value of FMC for Homecare Homebase is it’s one of the few industry conferences that has a national-level financial focus. This is valuable to us because we are able to discuss in-depth our company’s analytics tools with home health & hospice financial executives. It’s a level of conversation that doesn’t normally happen at most shows.”

- Janna Schulze, Marketing Event Manager, Homecare Homebase

“The NAHC Financial Management Conference and Expo is a premier event for industry leaders to address some of the most pressing issues in home care and hospice today. The event has grown to unite providers, consulting experts, technology leaders and others with a strong spirit of collaboration as we work to position home-based care as a stronger facilitator of quality and cost efficiency across the U.S. healthcare system. With so much riding on the financial health of home-based care organizations, this event is the place to be for solutions, support and effective partnerships moving into 2020.”

- William J. Simione III, Managing Principal, SimiTree Healthcare Consultants



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## 2022 FMC Exhibitors/Sponsors

Accreditation Commission for Health Care Inc (ACHC)  
 AlliantGroup  
 Alora Healthcare Systems  
 Arena Analytics  
 Arnall Golden Gregory LLP  
 Avantum Hospice Pharmacy  
 Bamboo Health  
 BerryDunn  
 BetterRX  
 Careficient  
 CellTrak Technologies Inc  
 CIBC USA  
 CitusHealth  
 CliftonLarsonAllen LLP  
 Commerce Bank  
 Complia Health  
 Corridor  
 Element5  
 Enclara Pharmacia  
 Enquire  
 Forcura  
 Forvis  
 Health Recovery Solutions  
 Healthcare Advisory Partners  
 HealthCare ConsultLink  
 Healthcare Provider Solutions Inc  
 HealthPRO Heritage  
 HHFMA Mentoring Task Force  
 Homecare Homebase  
 HomeCare Magazine  
 I.D.E.A.L.  
 IntellaTriage  
 Kantime  
 Live Oak Bank  
 MAC Legacy

Manchester Specialty Programs Insurance  
 MatrixCare/HEALTHCAREfirst  
 Maxwell Healthcare Associates  
 McBee  
 McKesson Medical-Surgical  
 McKnight's Home Care  
 Mertz Taggart  
 MissionCare Collective  
 Mutual of America  
 NAHC/HHFMA Membership  
 Optum Hospice Pharmacy Services  
 Panasonic System Solutions Company of North America  
 Parachute Health  
 Precision Medical Billing  
 Provident  
 Rapid Coding and Oasis Review  
 Red Road Health Solutions Pvt Ltd  
 Select Data  
 SimiTree  
 Simple Fractal  
 SMART Healthcare Compliance Resources LLC  
 StateServ  
 Stoneridge Partners  
 Synzi/AMN Healthcare  
 The Braff Group  
 The Health Group LLC  
 Thornberry Ltd  
 Trella Health  
 VGM Insurance Services  
 Waystar  
 WellSky  
 Wipfli LLP  
 Wise Hospice Options  
 WorldView Ltd



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